



**RURAL ELECTRIFICATION AND RENEWABLE ENERGY CORPORATION**  
**Annexure-A (Part of Bid Document) Reply to Questions/Queries in response To**  
**Pre-bid Meeting held on 14.07.2022 in the KAWI House Auditorium at 10am.**

RFB: KE-REA-294524-CW-RFB

Design, Supply, Installation, Testing & Commissioning of Solar PV Pumping System for Community Facilities (Garissa, Mandera, Wajir, Kilifi, Kwale, Isiolo, Samburu, West Pokot, Turkana, Tana River, Marsabit, Taita Taveta, Narok & Lamu), with a Three (3) years after sales service comprising of Six (6) Lots.

1. Introduction

During the pre-bid meeting, bidders were informed the following;

- i. The project is **NOT TAX EXEMPT** and bidders should include the applicable taxes to their bid.
- ii. Bidders should adhere strictly to the bid validity period and value.
- iii. The bid document is divided to supply and installation and operations and maintenance. Operations and maintenance will be done for 3 years and since water is a devolved function, the remainder 4 years will be managed by the respective County Governments.
- iv. The Bidder is to ensure that the documents presented are well arranged and organized.

S. No.	Reference	Questions /Queries	Answers /Clarifications
1		List of equipment - can a lease agreement and/or invoice suffice to evidence the equipment required.	A lease agreement will be acceptable once presented. However the Lease Agreement <b>MUST</b> be signed and stamped by both parties to the Agreement and <b>MUST</b> indicate the equipment/ machinery/vehicles/ trucks etc being leased.
2		System design - is the system design expected per lot, per site or an overall design with comments on design constraints based on the information provided as we have been able to see similarities in some of the sites that we feel we can group together.	System Design shall be presented per site. This is because the borehole system parameters vary from site to site and REREC shall <b>NOT</b> accept a "One-design-fits-all-Lots" scenario.
3		Proof of working capital requirement of approximately EUR 600,000 per lot, can this be evidenced in Kes equivalent. and if we wish to bid for multiple lots, will the working capital requirement need to be evidenced for all lots applied?	An equivalent of The Euro amount is okay. Exchange shall be done as per ITB 33.1 on BDS.
4		Schedule of requirements - Technical form 1 Section C.3.5	Modification will not be allowed on the technical requirement.



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		security enclosure - if we wish to fabricate an enclosure as per the pictures shared in the document, will the brochure still be a mandatory submission?	Brochures with technical information must be submitted. A brochure will guide the REREC team at the implementation stage with the Specs that the Bidder will have used.
5		In the key personnel, the tender requests for contractors site personnel 2 per county in one section of the document and per 3 per lot in another section. kindly clarify the position.	For avoidance of any doubt, the following Key staff/ personnel will be required <b>per Lot</b> : Project Manager – 1 No. Electro Mechanical Engineer – 2 No. Solar PV Specialists/ Site Supervision Staff – 3 No.
6		Environmental expert, social expert and GBV expert are indicated in the document however do not have a standard for submitting their requirements, are these a post award requirement or bid submission requirement?	As for the Environmental Expert and the GBV Expert the following will be needed: <ul style="list-style-type: none"> <li>• A complete and detailed CV showing experience and expertise in handling similar tasks</li> <li>• Degree Certificates of the individuals</li> </ul>
7		Bid Validity - in the validity are we including the 28 day possible extension indicated in ITB 19.2 in the validity terms? Extension indicated in ITB 19.2 in the validity terms? Kindly clarify the bid validity period	Bid validity should be for the period indicated. In case extension is required an official request shall be made
8		Is a bid security from China commercial bank acceptable for this tender?	A bid security should be enforceable with a bank in Kenya.
9		If doing a JV with a local company, must the bid security be in the the two names or bid security in the main member only is acceptable.	The Bid Security can be in the name of one entity ( the lead company)
10		Can the tender closing date be extended from 22/08/2022 to 21/09/2022	<b>Following the request by Bidders, the Corporation shall extend the Tender. Communication will be done as soon as this extension is done</b>
11		There's is no clear list of Mandatory and Technical Requirements needed to be attached to support our tender document. We would like to request for this	The Bidding Document clearly elaborates on the Technical and Mandatory requirements for this Tender. Kindly read both volume 1 and 2 and compile your Bid



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		list of requirements so as to be able to tender efficiently	document in response to the Bid sheets provided.
12		We only do the CE certifications for water pumps In China. Kindly clarify whether it's acceptable or not	The CE certification or any other equivalent Certification is acceptable
13		For the certifications of the inverters, we only do the inverter models within 4kW, and we have not done the certifications for the models above 4kW. Kindly clarify whether it's acceptable or not.	Generally, all the proposed equipment that shall be used by the Bidders shall have the corresponding equivalent certifications. That means that if the Bidders designs have Inverter models of whatever ratings, then the Bidder <b>MUST</b> provide or show their corresponding Certifications.
14		In reference to the situation that domestic certification agencies have no background monitoring certification testing business for photovoltaic water pump systems and only large photovoltaic power plants will conduct certification testing, we have not done relevant certification tests for the background monitoring system. Kindly clarify whether you can cancel or reduce the Certification requirements for background monitoring systems	The Bidder should remember that these projects are in far flung areas of the Country and the monitoring system <b>SHOULD</b> have capabilities for GSM integration. It is towards that end that the background Monitoring system (software) <b>MUST</b> be good and relay data on a real time basis. Remote monitoring and communication system <b>MUST</b> be reliable, user friendly, accept updates and <b>MUST</b> have been tested and verified by a third party testing agent (Test Certificate required). The Bidder <b>MUST</b> show proof of on-site use of the system. The Bidder will be required to demonstrate how the system operates and at the time of award provide the necessary licence(s) to the Procuring entity.
15		Request for the soft copy of the BOQ in excel format so that we would be able to participate regarding the same	It is not possible to provide the excel in soft, kindly use the PDF document provided
16	Pg 74	In the price bid of plant and mandatory spare parts supplied from abroad for all lots, Unit price (2) is missing <b>(Please clarify)</b>	The corrected sheet has been attached to this clarification



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17		Form 4.2 is labeled Diesel Generator replacement. Should we provide backup diesel generators for all sites (including sites without existing generators)?	Yes, the Bidders SHOULD quote for provision of Diesel Generators even in the areas without existing DG Sets. During inception stage, verification will be done so as to determine the new DG sets and those that may need to be replaced.
18	<b>"4.2(a) Specific Experience</b>	<i>Participation as contractor, joint venture members, management contractor, or subcontractor, in at least Three (3) contracts within the last Five (5) years, <b>each</b> with an value of at least the amount shown below, that have been successfully and substantially completed and that are similar to the proposed Plant and Installation Services."</i> <b>We would like clarity on the word 'EACH' in above criteria, as it makes the qualification of many local and international companies ineligible</b>	The word EACH refers to the Contract price in every one of the Contracts provided.
19	In Volume 1 Section III, Evaluation and Qualification Criteria, page 51, in relation to sub-factor 4.2 (b) on Specific Experience	<i>The bidder has successfully completed at least two (2) contracts within the last five (5) years having a value of at least EUR1,200,000, Per lot"</i>  We would also like to confirm that the EUR 1,200,000 per lot above refers to <b>at least TWO contracts cumulatively/ 'with a cumulative value of EUR 1,200,000'</b>	The EUR 1,200,000 refers to <u>at least TWO contracts with a cumulative cost of Euro 1,200,000.00.</u>
20		In the Bidder Data Sheet (BDS), Employer is clearly defined as Rural Electrification and Renewable Energy Corporation (REREC). Elsewhere in the Tender Document, specifically, Clause 4, Bidder is defined. However, in the BDS ITT 17.5 (a) and (d), there is reference for Purchaser, could we	Purchaser is REREC



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		<p>kindly get an explicit definition of who the Purchaser is.</p> <p>A member of A Joint Venture is only allowed to participate in one JV, since the tender has 6 Lots, our understanding is that this applies to a specific lot. For example, a joint venture member, can participate in different joint venture in a different Lot(s), within the Bid. Please confirm our understanding is correct.</p>	<p>A member in a JV is tied to that JV and REREC would not allow JV partner to participate in different lots with different Bidders.</p>
21		<p>Request for the soft copy of the BOQ in excel format so that we would be able to participate regarding the same</p>	<p>It is not possible to provide the excel in soft, kindly use the PDF document provided</p>



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**Schedule No. 1. Plant and Mandatory Spare Parts Supplied from Abroad – LOT\_\_ : \_\_\_\_\_ Counties**

Item	Description	Code <sup>1</sup>	Qty.  (1)	Unit Price <sup>2</sup>	Total Price <sup>2</sup>
				CIP (2)	(1) x (2)
1	Sample set (Volume II Chapter 3 Section B.2.5.).		1 set		
2	Solar Pump Systems (Volume II Chapter 4, Form 4.1.).		64 systems		
3	Diesel Generator Replacements (Volume II Chapter 4, Form 4.2)		64 systems		
4	Additional Minor Works Components (Volume II Chapter 4, Form 4.3.)		64 systems		
5	Mandatory Spares (Volume II Chapter 4, Form 4.4).		1 set		
6	Recommended Spares (Volume II Chapter 4, Form 5).		1 set		
7	Maintenance kits (Volume II, Chapter 3 – Section C.3.20, Table 3)		64 sets		
TOTAL (to Schedule No. 5. Grand Summary)					
				Name of Bidder _____	
				Signature of Bidder _____	

<sup>1</sup> Bidders shall enter a code representing the country of origin of all imported plant and equipment.



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